

eCon - Optimizing Your Environment with XenServer and XenDesktop



Understanding Server and PC Sprawl

Server/Desktop consolidation and Virtualization isn't just for large enterprises. Companies with as few as a dozen servers and fifty end users are finding that performance and utilization can suffer if hardware and software aren't optimally allocated. The challenge of managing applications, storage and hardware grows with each server added to the data center, but now there's a fast, low-cost solution to server sprawl.

Enterprise Consolidation Assessment

CentriServ, in conjunction with IBM, has developed the Enterprise Consolidation Assessment (eCon). This unique assessment is designed specifically to help organizations determine the TCO and ROI benefits of a Server Consolidation via Blades Servers, Virtualization Technologies and Client Consolidation.

For a reasonable one-time assessment fee, representatives of CentriServ Consulting Services team will provide a detailed analysis that will allow you to reclaim floor space, reduce energy consumption, improve utilization, and simplify your server and networking infrastructure so that your IT operations become more manageable. A CentriServ eCon uses proven methodologies from IBM, Citrix and VMware, while leveraging our experience deploying thousands of Virtual Servers and Desktops.

How eCon Is Performed

1. Performing a high-level Server and/or Desktop Discovery via proprietary IBM Consulting Software, noting primary function and location of each device
2. Validate any assumptions made to date
3. Analyzing information on current performance/utilization/configurations provided by you, and comparing that data to industry standards
4. Selecting the solution appropriate for the customer based on:
 - Application servers
 - E-mail servers
 - Database servers
 - Heterogeneous servers
 - High end workstations
 - Graphic design workstations

The Advantages of eCon

- Use proven methodologies
- Recommendations can be broken up into smaller projects
- Simplified processes are ready for deployment
- A comprehensive approach to best use available time and resources
- A solution framework that can work within the constraints of any process



The Benefits of eCon

- Fewer servers in the data center, with improved capacity utilization
- Lower total cost of ownership and simplified IT management
- Improved service responsiveness
- Increased productivity and improved performance
- Improved applications availability, security and recovery capability
- Reduced environmental and capacity demands in the data center
- Optimized and integrated business applications infrastructure
- Reduced IT infrastructure and operations costs, and lower management overhead and head count growth
- Improved business agility and flexibility
- Easier provisioning of IT in support of key business initiatives
- Improved asset management and utilization

For more information about eCon or to schedule an Enterprise Consolidation Assessment, call 866-312-7163 or email info@centriserv.com.